

O. W. JOHNSTON O. W. JOHNSTON O. W. JOHNSTON O. W. JOHNSTON

Great Hardware and Home Furnishing Store

15 years of hard and pleasant work.

15 years of steady growth.

15 years drawing from the markets of the world the

best merchandise obtainable for this store.

15 years studying the needs of Saline County people,

15 years on the firing line, facing all competition,

15 years business with the best people on earth, who

buy from value and not from sentiment.

Careful, intelligent, discriminating buyers have de-

veloped this buying and distributing mercantile

organization into the best **HARDWARE AND**

HOUSE FURNISHING STORE within 100

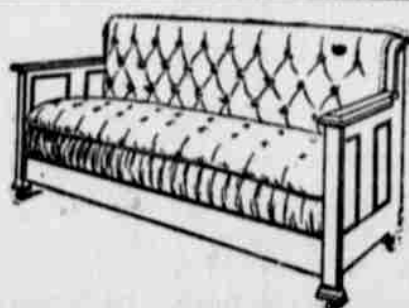
miles of Marshall.

We are indebted to YOU for this better service

which is YOURS at this store.

A Word About Meeting Foreign Competition

At times we have to visit us in our homes representatives of concerns whose establishments are several hundred miles from Marshall and Saline County. In most every home in the County from one to five catalogs issued from some large reputable mercantile establishment. They vary very largely in terms and prices, from "cash with order" to "pay as you please," "terms to suit you", sometimes a range is sold and note taken at a price that the seller can discount at your home bank. Now, we wish to be understood as recognizing many of the firms these people and their catalogs represent as being strong, legitimate competitors. We believe that you are ready to spend your money in your own County when you can get as good a value for your dollars at home. We have ranges that will cost you \$62.50 running down to \$25.00, \$18.00 and \$15.00 cook stoves. Dressers from \$9.00 to \$60.00, 9 by 12 room size rugs from \$4.69 to \$45. We are going to appeal to those who have been buying such goods as we sell from foreign houses to permit us to figure with them on your every home requirement. Bring your catalogs and your lists and we will assure you of the most courteous treatment and fair comparison for we recognize that this foreign competition known as catalog house problem is one that the merchants must face and meet honestly and squarely. We have no fears of the result.



THE MAJESTIC RANGE

is made of malleable and charcoal iron which makes it possible to rivet together making an airtight oven, which cannot be done with the ordinary cast iron stove with a cold rolled steel body. Malleable iron and charcoal iron costs one-third more than the ordinary material that goes into the make-up of the common run of ranges. The great Majestic has a perfect flue construction. While a good chimney is necessary, a range with a poorly constructed flue causes your range to smoke and what you often call a very slow fire. On the perfect flue construction and its unequalled baking qualities, the great Majestic received the world's highest premium at St. Louis at the World's Fair over all competition.

HEATING STOVES

The cold wave predicted makes us think of warm, cozy, comfortable homes. The Round Oak Heater, the world's best, sold in Marshall and Saline County for 25 years, known to be the best fire keeper, the best warmer and the most durable on the market today, as well as the celebrated King Bee Coke Stove is on our floor ready for your inspection. You cannot afford to buy a heating stove or range that has no reputation.



FURNITURE

Our stock of furniture, carpets, rugs, lace curtains and draperies was never so well selected. On the second floor you will find the world's best products, the latest and newest things and in many instances for just a little less than you pay for cheaper articles. We are going to list below just a few articles we carry which has a national reputation, and they cost you no more than the ordinary run of merchandise. A discriminating buyer wants this better and higher quality which the national advertised article secures for him. Below we give you a list for your consideration: Hoosier Kitchen Cabinet, Sealy Mattress, Way Sagless Bed Spring, Majestic Ranges, Standard Sewing Machines, Round Oak, King Bee Heaters, Biglow carpets and rugs, Kindel Bed Davenport, Taylor Rockers, "Wear-ever Aluminum Ware" Landers Frary & Clark and Rogers 1847 tableware and cutlery, Guernsey Earthenware cooking vessels, Royal Rochester Coffee Pots, Percolators, Baking and Chafing Dishes, Bean Pots, Karpen Bros. Parlor Furniture, "Heisey" Glassware, Savory Roasters, Bissell Carpet Sweepers, Homer Laughlin China, the Tator Family Alarm Clocks, Community Silverware, Globe-Wernicke Sectional Bookcases, Howard's Dustless Mops, Oil of Gladness Mops, Yale Pad Locks and Night Latches.

The above list carefully gone over by the wise, judicious, discriminating buyer, will show them why this store has had and deserves a steady and delightful growth during its fifteen years existence. Good dependable merchandise at a price meeting all honest competition, courteous treatment, quick delivery and good service, coupled to the splendid merchandise we again appeal to you for a continuation of your patronage.



HOOSIER SPECIAL

O. W. JOHNSTON HARDWARE AND HOUSE FURNISHING STORE

County News

NORTH GRAND PASS

A. D. Plattner and family of Malta Bend spent the day last Sunday with P. H. Ritchart and wife.

C. W. Dickason bought his cattle home from Mt. Leonard neighborhood last Saturday to feed.

S. J. White and family moved to Blackwater the first part of the week.

Charles Steffen and wife were pleasant callers at the home of Philip Ritchart last Sunday.

Miss Elsie Gerstner, of Grand Pass visited her parents last Saturday night and Sunday.

A. F. Uthant shipped a car load of cattle to St. Louis last week.

Mrs. H. V. Hicks and daughter went to Wellington last Sunday to attend the funeral of her brother-in-law, W. R. Smith.

Gutve Windmeyer has his new room house now under roof and will be one of the most up-to-date dwellings in this neighborhood.

B. E. Spotts is able to be up after a severe spell of sickness.

Gerstner went to Alma last Thursday to get "a cider barrel".

B. Fell and family were dinner guests of W. J. Vogt and wife last Sunday.

Mrs. B. G. Oliver and children visited her aunt at Waverly last

Saturday the latter leaving the first part of the week to spend the winter in St. Louis.

H. Ritchart is building a new horse barn. W. F. Rohn being supervisor.

Born to Mr. and Mrs. Wesley Smith of Whites Island, a daughter, whom they have given the name of Jennie Lucile.

Fred Biesemeier is slowly improving but still unable to have entire use of his arm.

Mrs. W. F. Dennis spent Monday evening with Mrs. J. M. Dennis.

Quite a crowd gathered at Mr. and Mrs. Matt Sims Thursday night. All spent an enjoyable time and departed at a late hour wishing another party there soon.

Born to Mr. and Mrs. Geo. Collier on Nov. 8, a boy.

Quite a number attended services at Blue Lick Sunday night as Rev. Powers filled his regular appointment.

Mrs. John Hanley died Nov. 8th. Funeral services were held at her home near Blue Lick. Her remains were taken to Ridge Park cemetery for burial.

Miss Ethel Thomas spent Tuesday at J. W. Turners.

Claude Holden spent Saturday night and Sunday at D. N. Dennis.

Miss Ethel Wilson spent from Friday until Sunday with home-folks.

Mr. and Mrs. I. J. Holden spent Sunday at L. C. Dennis' and attended services that night at Blue

Lick.

Mrs. J. E. Retherford spent Sunday with relatives near Longwood.

Mrs. L. M. Wingfield spent Monday evening with Mrs. George Collier.

Miss Rose Dennis spent Saturday and Sunday with friends near Sweet Springs.

Alvis Trent spent Sunday with home-folks.

Purple and white "Pleasant Valley" "Pleasant Valley" he names just right.

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SWEET SPRINGS

Mr. and Mrs. C. D. Weber, of Bucklin, Kansas, visited relatives and friends here for several days returning home Monday.

Mr. and Mrs. C. Reynolds of South Missouri have been visiting their daughter, Mrs. J. S. Treece.

Mr. and Mrs. W. H. Conover, of Amour, South Dakota, visited Mrs. Conover's sister, Mrs. D. T. Root and other relatives the past two weeks. They will go to Oklahoma before returning home.

Miss Kate Baker, of Houstonia, is visiting her sister, Mrs. C. W. Hedger this week.

Miss Gem Binkley visited her cousin, Mrs. Duval, in Kansas City several days this week.

Mr. and Mrs. Burfield with Mr. and Mrs. C. O. Weber made a visit to relatives in Stover the last of the week making the trip by auto. They found some rough roads in Morgan county.

Geo. Fowler, of Bates City spent several days here the first of the week with his brother John Fowler.

Mrs. Ed Reavis delightfully entertained the Priscilla club and invited friends at her home on Main St. Wednesday of last week.

Mrs. J. T. Wilson is in St. Louis this week the guest of her sister, Mrs. Robt. Bailey.

J. W. Farrell left Monday evening for Ellmore, California.

Mr. Geo. Hedges of Spokane, Washington, visited her uncle and family, C. W. Hedger Tuesday and

Wednesday of this week.

J. J. Smith spent Tuesday in Kansas City on business.

B. F. Carter returned from Kansas City Tuesday morning having spent several days there on business.

Miss Angie Berry left Tuesday night for Charlestown, Mo., to visit her brother who has been sick for several weeks.

B. Harwood of Kansas City visited his brother L. B. and sister, Miss Iola Harwood this week.

J. T. Brown of Fulton visited his brother M. G. Brown and wife several days this week.

"The Net"

is the name of the big fifteen-thousand dollar serial story which will appear in The Weekly Kansas City Star soon, for the newspaper rights of which the author received \$15,000. The story, pronounced the greatest this popular novelist has written, will not be published as a book until it has run serially in this newspaper.

The theme is the Italian Mafia, and against that sinister background the author has thrown the softer colors of an absorbing and fascinating love story. The story while tragic in tone, has the humor, sprightliness and action that have characterized his previous successes.

"The Net" will be continued in liberal installments each week, with fifteen powerful illustrations by Howard Giles. The subscription price of The Weekly Kansas

City Star is 25 cents a year. Subscribe now and avoid missing a copy. Address, The Weekly Kansas City Star, Kansas City, Missouri.

His Example. Teacher—"Bobby, give me an example of the word 'damper.'" Bobby (after a moment's thought)—"Faw says maw is too damper-ticular about his feet bein' wiped."—Boston Transcript.

Unprofitable. Householder—"I give you my word, three seventy-five is all I have in the house. Burglar—Well, say! When ye figure me time an' me tools, how d'ye expect me to make any profit at that rate?—Life.

Leading to Higher Things. Men and women are created by imputing to them noble qualities of which they are not conscious; and by giving them responsibility.

After It. "Pa, what is an inheritance tax?" "An inheritance tax, my boy, is the crowd of promoters, real estate agents, mining stock sharks, that take up a man's time just as soon as they learn that he has fallen heir to a little money."—Detroit Free Press.

Good Work of the Agitators. It is the serious minority which accomplishes great things.—Exchange.

Giving Up Everything. None must have departed from the advertiser who inserted the following: For Sale—Edison photograph, also a heater and a cemetery lot; cheap.

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